



**INDUSTRIAL  
NETWORK  
GROUP**

is **GROWING**



## About the ING

- Started in January 2015
- 17 chapters/6 states (GA, MI, MN, IL, NC, SC)
  - 350+ Members
- ING is made up of Industrial Professionals who need 3 things:
  - To grow their network
  - To improve their sales skills
  - To find more opportunities for their company
- Growing with new chapters launching each year

## What we do in the ING

- **We Talk** - Nuts & Bolts Meetings
- **We Meet** - M2M (Member to Member) Meetings
- **We Network** - FUEL Events
- **We Train** - Virtual Meetings: Geared-Up, Pipeline, Real Sales Talk
- **We Connect** - ING Team Meetings with potential buyers

## Learn more about the ING

- Visit our website: [IndustrialNetworkGroup.com](http://IndustrialNetworkGroup.com)
- Visit one of our chapters.

**Register to attend a meeting on the ING website:** <https://industrialnetworkgroup.com/Calendar-of-ING-Events>

## Next steps to join

- **Submit Application**
  - Visit [IndustrialNetworkGroup.com](http://IndustrialNetworkGroup.com) and click on **Join Now**
- **Approval**
  - All applications must be approved for membership
- **Become a Key Member of the ING**
  - Participate, contribute & recruit new members
- **Cost**
  - One-time Registration: \$200
  - Single Member: \$1200 annually or \$129 mo.
  - Double Member: \$1650 annually or \$169 mo.
- **What you get**
  - ING provides leads research on local companies
  - Members exchange information to assist in prospecting
  - Hours of sales training each month
  - Networking events throughout the year

## For more information:

- Contact Andrea Sipka (General Manager)
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  - 704-460-7068



Visit us online at:

[industrialnetworkgroup.com](http://industrialnetworkgroup.com)

to learn more about the  
Industrial Network Group

